

Table of Contents

1. Course Overview.....	2
2. Course Contents.....	3
3. Accessing and using the service.....	4
4. Key benefits.....	7
5. Browser requirements.....	7
6. Support.....	7



1. Incoterms® 2010 Online Training

This course represents 6 hours of online instruction and training in Incoterms® 2010. Its aim is to ensure a firm foundation in the understanding and application of the rules.

The course content was written by Professor Jan Ramberg, author of the Guide to Incoterms® 2010, Vincent O' Brien, international trade specialist and Gary Collyer, Technical Adviser to the ICC Banking Commission.

The service is delivered using a combination of audio, video, animation, graphics and text.

The training course is divided into 3 Modules:

Incoterms® rules Module

A comprehensive overview of the use of the Incoterms® 2010 rules and the obligations of the seller and buyer under each rule.

Case Studies Module

Interactive case studies that allow trainees to apply their understanding of Incoterms® rules by simulating work scenarios.

Assessment Module

A series of randomly generated multiple choice questions testing trainees' understanding of the application of Incoterms® rules.

Objective

The objective of this training is to provide a firm foundation in the application of Incoterms® rules.

Prerequisites

No previous experience required.

Subscriber access

Subscribers to Incoterms® 2010 Online Training have full access to all of the training and reference materials for the duration of their one-year subscription.





2. Training Contents

Incoterms® Rules Module

This module consists of 12 interactive lessons. It provides a comprehensive introduction to Incoterms® rules and offers a rule-by-rule analysis for the trainee.

On completion of this module you will understand the function and operation of Incoterms® rules and be familiar with the obligations of the seller and buyer under each rule.



Case Studies Module

The 'Case Studies' module consists of 3 interactive case studies.

The case studies cover areas such as the ability to select the appropriate Incoterms® rule to suit specific circumstances and understand the cost implications of using each rule.



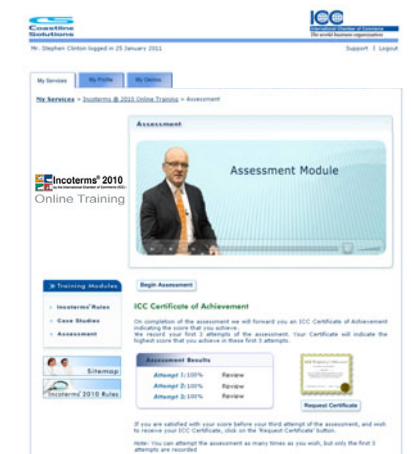
Assessment Module

The Assessment Module provides an opportunity for trainees to test their knowledge in the application of the Incoterms® rules.

Each instance of the Assessment is a random selection of 30 questions from a database of questions.

Detailed feedback is provided on every question attempted.

The results of the trainees' first 3 attempts of the Assessment are recorded.



On completion of the training, each trainee receives an ICC Certificate that indicates they have completed the course and shows their highest score from the first 3 attempts of the course assessment.





3. Accessing and using the service

Accessing the service

After logging on to the service with the personal access details provided, you will see the welcome page.



Click on 'My Services' (highlighted above) to view the available services.



You can then click on 'Go to course' to enter the Incoterms® 2010 Online Training course.





Using the service

To access each lesson, click on the lesson name and the training opens in a new training window.

Lesson 2: EXW (named place of delivery) Incoterms® 2010

This lesson examines the EXW Incoterms® 2010 rule.

There are 3 parts to each lesson:

- an 'Overview' section that highlights the key features and operation of each Incoterms® rule
- a 'Rule' section that provides information on the obligations of the seller and buyer
- a 'Quiz' section that provides 'quick-fire' questions on key points of the rule

Volume
Increase/Decrease
Volume

Slider
View time
length

Time
Remaining
Time left

Pause/Play
Pause or play
lesson

Transcript
Text within
video
narration





Tools and reference materials

» **Training Modules**

- » **Incoterms® Rules**
- » **Case Studies**
- » **Assessment**

Sitemap

Incoterms® 2010 Rules

[Training Modules](#)
Navigate between the training modules using these links

[Sitemap](#)
View a full outline of the training and the lessons that you have completed.

[Incoterms® 2010 Rules](#)
View the full searchable text of Incoterms® 2010 rules.





4. Key benefits

Quality

The course content was written by Professor Jan Ramberg, author of the Guide to Incoterms® 2010, Vincent O' Brien, international trade specialist and Gary Collyer, Technical Adviser to the ICC Banking Commission.

Consistency

As the training is delivered online all trainees receive the same training - so you can be sure that your staff, regardless of location, are being trained to a consistent ICC standard.

Convenience

Whether your company is large or small, our Learning Management System means it is very easy (and quick) for you to get your staff up and running with the training and to keep track of their progress and results.

Value for money

With prices starting at EUR 179 per trainee – and discounts for volume orders – Incoterms® 2010 Online Training is a very cost effective way to train your staff.

Each trainee receives access to Incoterms® 2010 Online Training for one year for training and reference purposes - no incidental training costs, such as travel, accommodation, scheduling, printed materials, venue, time off work, etc.

5. Browser requirements

The minimum browser requirements:

- Netscape 6.0
- Internet Explorer 6.0
- Firefox 1.0

Because the training makes extensive use of graphics, animations, audio and interactive content, the following system requirements are necessary (these are standard on most systems)

- Flash Player 8
(free download at: <http://www.adobe.com/products/flashplayer/>)
- Supports JavaScript (i.e. JavaScript enabled)
- Supports Cookies (i.e. Cookies enabled)

A sound card is required to derive the full benefit from the Incoterms® 2010 Online Training.

6. Support

You can contact us at events@iccwbo.org or by telephone +33 1 49 53 28 69.

